

SUPPLY CHAIN & DISTRIBUTION

EDI
PURCHASING
INVENTORY
MANAGEMENT
SALES &
DELIVERY

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Key Benefits

- Internet enabled
- Direct bottom line impact
- Immediate updates
- Enhanced control
- Integrated operations

Meeting demanding lead times while maintaining optimal inventory levels can present immense challenges to purchasing and logistic departments not equipped with the best tools available. Greentree's Supply Chain Management (SCM) suite of modules assures precision execution of the supply process, from request through to delivery, is achievable.

Direct bottom line impact

By harnessing the powerful capabilities of Greentree's Inventory module, SCM can play a fundamental role in lowering the inventory carried by your organisation. SCM puts your organisation a step closer to suppliers and allows informed decisions to be made on purchasing strategies for customers, jobs and cyclical replenishment orders.

Immediate financial, distribution & job cost updates

Like all Greentree suites, updates via SCM are reflected across the system immediately, ensuring information is up to date organisation wide.

The SCM suite provides immediate updates to the Purchase Order module, as well as the General Ledger, Accounts Payable, Inventory and Job Costing modules.

Enhanced control and increased visibility

By providing a managed and visible process for purchasing requests, combined with flexible analysis of sales results, your organisation can ensure that you are achieving optimum purchasing power and maximising the opportunities to exceed customer expectations.



“We looked at Microsoft Great Plains, but there was nothing in Great Plains that we could not do in Greentree and Greentree was by far the more cost-effective choice.”

Eric Gillott, Financial Accountant, A S Wilcox

REQUISITIONS

Supply Chain functionality is initiated by the creation of a requisition. The requisition represents a request for goods or services to the purchasing department and once generated, resides in a central repository with all other requisitions. A requisition accommodates an array of specifications regarding the requirements of the request including: required date, priority, location, branch, preferred supplier, detailed line items and delivery/contact information.

Tight spending controls

With all procurement passing through the Purchasing Department for approval, the management team can tightly monitor and control requisition spending. SCM produces detailed summary reports that allow purchasing controllers to break down requisition information using a number of parameters or ranges, such as branch, status, supplier or date.

Consolidation

Centralising the requisition process can lead to significant cost reductions in the procurement process. By consolidating orders across branches, purchasing departments have enhanced flexibility to meet minimum order quantities, receive volume discounts and reduce freight costs.

Security

Greentree's Requisitions module utilises the highly versatile security structure found in all Greentree modules. When applicable, security administrators can utilise generalised 'team-based' rules to specify a department or team's ability to either view or edit requisitions, and generate purchase orders or transfers.

APPROVALS

Another layer of control

Using the Approvals options in the Requisitions module can significantly enhance the level of control in the procurement process. As employees enter requisitions, approvals can be used to route each one to a supervisor with permission to approve or reject the submission.

Once presented for approval, users can approve, partially approve specific line items, or reject a requisition. Depending on the level of control required, approvals can be configured so that the line items on the requisition require approval along with the entire requisition document needing to be approved before it progresses to purchasing. Each employee can be assigned a minimum and maximum dollar value that they are able to make approval decisions upon.

CATALOGUES

Greentree Catalogues enhances the SCM suite by providing a complete database of products and services available from the organisation's suppliers. Using the Catalogues module allows you to feel confident that the item ordered from the supplier will serve the purpose for which it is required.

A catalogue item can be linked to Inventory code or General Ledger expense code to improve the accuracy and simplicity of the requisition process. Supplier catalogues can be imported directly into the Greentree database meaning that the set-up time and resources are minimised.

“We’ve got big companies who have a lot of stores nationally set up as parent companies with child accounts. Now we can run reports and see sales in individual stores. Pulling out single-store figures in the previous system was just horrendous, now it’s easy as can be!”

Trevor Porter, Financial Controller, Technika

INVENTORY SOURCING

Purchasing departments can optionally use Inventory Sourcing to analyse the unprocessed requisitions and allow Greentree to suggest the optimal manner in which to acquire the items.

These options include, transfers from remote warehouses, using inventory available within the local warehouse or raising a purchase order, or a composite of all three methods to fulfil the requisition.

The criteria to be respected in the suggested fulfilment breakdown are user-definable. With Job-based organisations, the sourcing option can allocate existing inventory to meet the Job’s requirements or issue a purchase order linked to the Job.

ANALYTICS

Analytics contributes to the SCM suite by providing a powerful sales analysis reporting tool that enables Purchasing to easily generate complex sales analysis breakdowns. The Analytics interface provides a wide range of flexible filters, which are selected using convenient drop down selection menus and check boxes.

The filtering options include the ability to report by specific Inventory item, Customer or Sales Person. In addition, Branches, Analysis Trees or Inventory categories can be used. A range of performance measures can be selected such as sales, cost, profit or quantity. The data can be quickly and easily viewed or printed from within the Analytics module, or exported for further analysis using OLAP tools for multi-dimensional analysis.

WHY GREENTREE?



MANY SOFTWARE PACKAGES COME WITH ADD-ONS, COMPROMISES AND HALF-HEARTED SOLUTIONS.

Greentree believes you need the reassurance of business software that is both comprehensive and integrated, breaking down barriers and powering you to get on with business.

Responsive and flexible, Greentree provides you with a wide variety of modules and sub-modules rarely found in other packages. You switch on the pieces you need, effectively matching the system to fit your business. As your business evolves, Greentree grows with you.

Exploit its accuracy in business metrics; challenge its capability to deliver insightful information. Greentree eradicates long, complicated tasks and effortlessly manages change, to help grow business potential.

Whatever the need, Greentree gives you choices that are cost-effective and proven. Thousands of companies, large and small, have at their fingertips Greentree's simple, smart thinking that empowers better decisions, better prospects.

And, with a partnership network that spans many countries, Greentree is totally accessible. Your unique needs will drive the way Greentree and its partners respond to you. If the only thing missing from this equation is your business, then get in touch – after all, three heads are better than one.

GET READY TO BE PRIMED FOR BUSINESS.